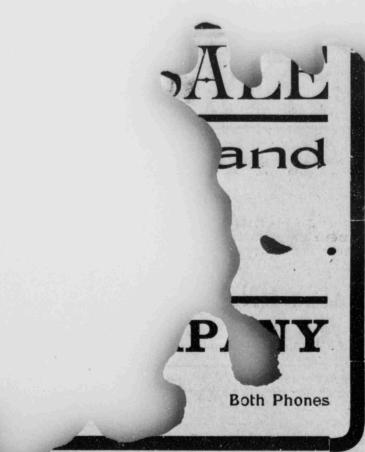
Chase J. R. SOWER 307-309 Main Street. Hardw



For People Seeking Profitable Publicity 0000000000

everything they offer for sale. Of done. course we can go to the store and ack the price of this article and that, but well exactly know what one wants to buy when one gets in a store. And here is where the mail order makes a hit. They send us their advertisement meter into our homes and we means. Frequently an analysis of his remark and what hies behind it shows that while content with a printing doesn't pay, swept over the country. The first the well as the second in 1836, another in heart, and organic heart disease results. Don't exert yourself until the fever has subsided and the temperature been normal at least two days.

The story of this last is the story of them all. It began in May 1889. If you would dodge the common or A middle-aged man who has succeed- ple read the home paper more carefuled in establishing a lucrative busi- ly than we do the catalougue, and we

ness, one in which he deals with many read it every week." persons and often comes in contact with them, says that the strongest CAN'T DO IT ALL. feature of his success that he can acclaim is that he made it a point to commercial world, but he can no: ac a failure if it does not prove a bonan- weak and strong. Fortunately the each day to perspire, and your chances always keep his word. When he be- complish everything, mainly because za, and the notion should be compared mortality has been low, varying from of dodging are good. gan business in a modest way he with all his push and enterprise he by persistent argument. determined to do that, for he believed can not go everywhere. That expert that it was better than any minor a merchandising, Printer's Ink, shows Those who have experimented by caused by germs shaped like dumb. nary germ cannot touch you.—Chicago strategy of en employed by men in why very clearly in the following advertising in the leading agricultural bells, first described by the German Journal. dealing with their follows. Often in paragraph: "The successful man, the papers say that farmers are buying scientist. Pfeiffer. True la grippe the beginning it would have been man with money, is nearly always a fine books, planos and a host of things may seize a victim in summer as well much more profitable and easier to busy man; too busy to grant a person that a decade or so ago were conceded as in winter. have resorted to subterfuge, but he at interview except on matters relat- to be byond them. These advertisers | Since this last wave of universal was looking toward future ratner ing to his own business. But into also found that the popular magazines la grippe there have been epidemics than present results. As time passed, his private office and his home, where do not reach all the people with in many cities. There have been lohis reputation for keeping his word the solicitor, the salesman and the money to spend. While covering the calities in which it seemed to be ever with customers grew, and this very promotor can not penetrate, the news cities and towns, the rural districts present; there have been scattered remaining uncalled for in the Frankcircumstance acted as a safeguard to paper, the trade journal, and the mag- have not fallen under the spell of the cases constantly here and there fort, Ky., postoffice for the week endintegrity-there was no danger that azine find their way." In other words, magazine. All of which should be throughout the country. The best "tricks of the trade" would be substigood advertising media never sleep.

and is good news for the brethren of authorities now agree that the baccil-

because he kept his word, no matter Frequently churches use the display wrote and said he had found a spider they have aided so materially.

columns of the newspapers, but sel- in his paper. Was this good or bad dom is the space used in so striking luck? I replied to him in our "An- There is a certain locality up north exposure and inclement weather. a manner as by the First Methodist swers to Correspondents' column as where, if a drop of water falls on one The large majority of cases at this Church in the Traverse City (Mich.) ollows:

Record. One of the ads. reads as fol-This is an advertisement intended was neither good luck nor bad. The in the Hudson Bay. Now there's a The symptoms of the true and the to let the folks know that Old First spider was merely looking over our pretty definite point like that in ad- counterfeit are practically the same, Church is still doing business at the pages to find out what merchant was vertising. Pass it on the side of the treatment the same, the danger old stand. We have no "fire sale" on, not advertising, so that it could spin "Attractiveness" and your catalogue the same. The one great difference but we have had some fire, and are its web across his door, and lead a or booklet is pretty sure to reach is that the average man could dodge expecting more. Fire does not dam- free and undisturbed existence for "Success." Pass it on the other side— the false grip, but if the real thing age the goods we handle; it increases ever after."

SIGN PAINTER PUNCTUATION.

and making them look like fresh from Our special hour of business is from sermons on a large bulletin board to that question will give you a good more or less prostration; in another, 7 to 8 o'clock Sunday nights. Doors prepared by the sexton. One Sunday basis for several strong advertise- inflamation of the stomach and bow open later for customers who have recently the evening sermon was to ments. not found what they want. Special be on "Hell." Passers-by were a good Granted that you know all about diarrhea and fever. Yet another attention given to sinners, backsliders deal startled to note that the lower your own goods, does the other fel- case may begin with intense headache, part of the bulletin-board had on it low-the prospective purchaser-also pains in the back, limbs and all We received four people into mem- these words in large and fiery red let- know.

> HELL ALL SEATS FREE EVERYBODY WELCOME.

Stockson-"One day last week old you've captured it. man Gotrox bought a lot of those 'Do An exchange publishes a letter from it now signs and hung 'em around John R. Hegeman, president of the lauded "sure cures." a farmer on the mail order house in the office." Bond-"How did the staff Metropolitan Life Insurance Company, The alcohol and stimulants chee which he admits that the home mer- take it?" Stockson-"Almost unani- was formally placed under arrest in the sufferer for a short time only chants sell for less and the customer mously. The cashier skipped with New York on charges of forgery and Any tenefit derived is only from the of the mail order house generally gets \$30,000, the head bookkeeper eloped perjury. Later Justice Dowling dis- perspiration which may result. This "soaked," but he says the fault all with the private secretary, three missed the forgery indictments and perspiration may be produced without ters will please say "advertised." lies with the home merchants. He clerks asked for an increase in sal- sustained those alleging perjury.

and the office boy lit out to be a highwayman and got as far as Pittsburg before he was tht and disarmed."

PRINTING.

Not slam-bang, hit-or-miss, go-as ou-please printing, but printing planned with its purpose constantly in nind-"printing that fits" because nade to the measure of your particular business and its needs. That one kind we co. We write, plan, print and states, "most of the home merchants bind. We do the whole thing or any who advertise at all, don't quote pric- part of it, and nobody knows better es. They neglect to tell us prices on than we do how such work should be

read it when we have not anything profit of, say, six per cent. on ordinary of them all. It began in May, 1889, shalled in support of the opposite San Francisco in three days. contention; there is, however, a deep- In its attacks two out of five peo-

the "country press," and we hope lusa of Pfeiffer is so generally distrib business grow to large proportions, MARK TWAIN ON ADVERTISING they will profit largely by the im- uted that la grippe is an ever-present, Mark Twain says: "When I was proved standard of living now obtain all-prevailing possibility. editing the Virginia City Enterprise, ing among their clientele, to whose writing copy one day and mining the interests rural editors ever have sands of cases of so-called grip next, a superstitous subscriber once been loyal, and to whose advancement eu(psdo influenza). These are not

> side of a given point it heads imme- season of the year are of this nature. "Old Subscriber-The finding of a diately for the Gulf of Mexico, and, It does not occur during the warm pider in the copy of the Enterprise if it falls on the other side, it lands weather. the "Ordinary" side-and it is most ge's after him his degree of health apt to sink into "Mediocrity."

The pastor of a leading Boston What excuse have you for being in In one case they are cold in the church announces the subject of his business? The proper sort of answer head, bronchitis and cough, fever and

short. See that you are "long" on lowed by mental symptoms of the good advertising.

Attract attention. That's what type sanity. and ink are for. But be sure you prop- The treatment, outside of the first erly take care of that attention after measures and home nursing, should

# LA GRIPPE

AND SEVERAL SUGGESTIONS FOR ITS TREATMENT AND PRE-VENTION.

history reaching back for centuries. diet of soup, toast, rice and fruit, give The first epidemic in the United these organs a chance to fight the States was in 1647. In the last 100 battle. When a merchant or manufacturer years four different waves of it has Cad lessness may impose the last you know how it is, one does not so declares that "printing doesn't pay," swept over the country. The first straw upon an already weakened

perabundance of reason to be mar- to have flashed from New York to draughts and wet feet.

1 in 200 to 1 in 1,000 cases.

caused by the original germ, but are due to ordinary air germs, draughts,

and vigor does not seem to help him a bit.

els, with vomiting, \*colicky pains, joints, with complete loss of strength. The public's memory is remarkably These latter cases are the ones fol-"blues," melancholla and, rarely, in-

> be in the hands of a physician. Don't trust to whisky and quinine and the

introducing further poisons into the

already poisoned system.

Take warm bath, drink something hot, preferably lemonade or diluted fruit juice, and get into a warm bed. Have a doctor in, but don't invite WHAT THE MALADY REALLY IS the neighbors. The grip is contageous and too serious a disease to be sought for. Didge it if you can, and if you have it don't hand it to your friends.

The principal danger is that many cases are neglected. The man who is going to "wear it out" may pay for his folly years later. The intense poisons affect the heart, kidneys and True the grip, or influenza, has a nerves. Rest and quiet, with a simple

If you would dodge the common or nvestments, he expects capital sunk south of Siberia, in Turkes:an. Trav. false grip, which is so popular just else to do. Many orders are made up in ca: alougues and other literature to eling westward, it reached Moscow now, be temperate, eat simple food, and sent out at just such times. The and sent out at just such times. The home merchants can save the expense of getting out of catalogues. We peo of getting out of catalogues. We peo of getting out of catalogues we peo of getting out of catalogues. We peo of getting out of catalogues we peo of getting out of catalogues. We peo of getting out of catalogues we peo of getting out of catalogues we peo of getting out of catalogues. We peo of getting out of catalogues we peo of getting out of catalogues we peo of getting out of catalogues. We peo of getting out of catalogues we peo of getting out of catalogues we peo of getting out of catalogues. We peo of getting out of catalogues we peo of getting out of catalogues we peo of getting out of catalogues. We peo of getting out of catalogues we peo of getting out of catalogues we peo of getting out of catalogues. as those from other sources in any by December and January found it ter or lemonade upon arising, during line of business, which is a self-evi- raging in New York and scattering the middle of the forenoon and afterdent proposition. There is not a su-throughout this country. It is said moon, and upon retiring. Beware of

Do not expose yourself unnecessari ly by visiting with those already af-The drummer is a necessity in the rooted notion that printed matter is ple were affected; young and old, flicted Take enough physical exercise

Don't worry. Cheer up. Keep up It is an infectious disease, which is your general vitality and the ordi-

### ADVERTISED LETTERS

.. The following is the list of letters

Allen, Adam Bale. Winnie Bogle, Miss Elizabeth Cary, E. H. Cook, Miss Annie Creekmore, W. B. Daily, Mrs. Leila Davis. Henry Denny, Eva Francis, Mrs. Will Garrett, Wm. Gaskins, Charlie Grent, Mrs. Gabe Hallis, Isaac M. Halkny, T. D. Helton, Wm. Hix, Robt. Hughes, Miss Mary Jacobs, John King, Geo. (Special) Lytles, Miss Mary McCamety, Emmer Murry, Geo. A. Payne, Chas. Ragsdale, Master Dudley Roberts, Ben Rouyoarks, Sam Salvaton, Scifo Stuart. Sam Tailor, Mrs. Mattie Taylor, Mr. Thomas, John Thomas, Geo. Thurman, Cora I. Tingle, Joil Turner, John D. Turner, Everett Vaughan, Mrs. W. C. Vavrina, Anton

Wilson Miss Winnie Wood, Mrs. Phebe Persons calling for any of these let-

Whitten, Miss Pernecie

Willett, Wm.

G. L. BARNES, Postmaster.

ENTUCKY TRACTIO COMPANY.

edule .effective .on and after Jecember 3, 1907.

Cars will leave Lexington for Verailles and Frankfort every hour from

6:00 a. m., to 6:00 p. m., inclusive.... Cars will leave Lexington for Versailles at 7 p. m., 9 p. m. and 11 p. m. Cars will leave Versailles for Frank-

6:45 p. m., inclusive. Cars will leave Frankfort for Versailles and Lexington at 6:00 a. m., nd every hour from 7:30 a. m., until

fort every hour from 6:45 a. m., until

7:30 p. m., inclusive. Cars will leave Versailles for Lexington every hour from 6:15 a.m. un-til 8:15 p. m., inclusive and at 10:15

Runing time Lexington to Versalllees 45 minutes, Versailles to Frankfort, 45 n

B. CRAWFORD, General Manager.

## Frankfort & Cincinnati Bu

"The Midland Route."

Local Time Table. IN EFFECT JANUARY 28, 1907.

No.84	No.82	BUNDAY.	A. M. No.81	P. M No.8
2 00 2 06 2 11 2 19 2 29 2 36 2 47 2 51 2 59 8 07 8 11 3 20 8 95	6 28 6 34 6 42 6 59 7 05 7 12 7 25 7 36 7 37 7 47 7 50	Lv. D. Frankfort Ar. Summit  Bikhorn Switzer  Stamping Ground  Duvall  Johnson  Georgetown  C. S. Depot  Newtown  Centervile Elizabeth  Faris Junet'n  Ar  Paris Lv	11 15 11 07 11 01 10 53 10 43 10 36 10 30 10 25 10 20 8 54 8 42 8 82 8 30	7 01 6 58 6 48 6 86 6 90

nnects at Georgetown Union Depot with Q ts at Paris Union Depot with Kentucky nnects at Frankfort Union Depot with L.

BETWEEN FRANKFORT & CINCINNATE

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72	MD	10	POA	A	Cina	innati	10.0	L	124	~~~	S 1/1

## Louisville & Atlantic Railway.

EAST BOUND - DAILY EXCEPT SUNDAY.

Trains leave Versailles for Beattyville and intermediate points at 7:30 a. m. and 12:20 noon.

WEST-BOUND -- DAILY EXCEPT SUNDAY.

Trains from Beattyville and intermediate points arrive at Versailles at 19;15 a. m. and 5:35 p. m.

ON SATURDAYS ONLY - Train leaves Versailles for Richmond and intermediate points at 7:10 p. m.

ON SUNDAYS ONLY - Trate leaves Richmond for Versailles and intermediate points at 3:55 p. m.

The L. & A. and the Traction Line affords excellent service between Frankfort and Nicholasville, Rich mond, Irvine, Beattyville and intermediate points. For further information address

H. R. SMITH, G. P. A., Versailles, Ky.

# Chesareake & Ohio Rv.

Schedule in effect Nov. 17, 1907, subject to change without notice.

Limited for Louisville, Nashville, Memaphis, West and Southwest 9:40 A. M. and 6:15 P. M. Daily

For Washington, Baltimore, Philadel-phia, New York, Richmend, Old Point, and Norfolk

10:15 A. M. and 7:45 P. M. Daily 23-1yr

CHANGE OF STREET CAR

SCHEDULE.

Cars leave Capital Hotel For Park Line.

6:15 a. m. and every 45 minutes intil 10 p. m. For Cemetery Line. 6:45 a. m. and every 45 minutes

until 9:45 p. m. For Leestown Line 6:30 a. m. and every 45 minutes

entil 10:15 p. m. THE CENTRAL KY. TRAC. CO.

bership last Sunday, one by transfer ters:

their value by burning off the stale-

ness and the "shop-worn" appearance,

and three on probation. Remember the commodity, time and place, "Old-time Religion," at Old M.

KEEPING YOUR WORD.

E., 7 o'clock to-morrow night. JOSEPH DUTTON, Pastor.

IS THIS THE REASON?